OCIL 21917 C

DOLLAR DOWN

Photoplay in 6 reels

From a Story by Jane Courthope

and Ethel Hill

Directed by Tod Browning

Author of the photoplay (under section 62) Truart Film Corporation of U.S.

### Washington, D. C.

Register of Copyrights Washington, D. C.

Dear Sir:

I herewith respectfully request the return of the following named motion picture films deposited by me for registration of copyright in the name of Truart Film Corporation

Dollar Down - 6 reels

### Respectfully,

### FUETON BRYLAWSKI

The Truart Film Corporation hereby acknowledges the receipt of two copies each of the motion picture films deposited and registered in the Copyright Office as follows:

Title

Date of Deposit

Registration

Dollar Down

10-19-25

OCIL 21917

Deliver & Piperac

The return of the above copies was requested by the said Company, by its agent and attorney on the 19th day of Oct.1925 and the said Fulton Brylawski for himself, and as the duly authorized agent and attorney of the said Company, hereby acknowledges the delivery to him of said copies, and the receipt thereof.

Duellow Dylanna

PRESS SHEET
FOR THE
TRUART
PRODUCTION
IN
"DOLLAR DOWN"
FOOTAGE
6318 FT.

# TRUAR! CORPOR

M.H.HOFFMAN

1540 BROADWAY

PICTU

FROM TRUART FILM CORPORATION.

## RUTH CRAIG, PETTED CHILD, BECOMES EM SKATING ON THE BRINK OF DISASTER "DOLLAR DOWN" A COLORFUL STORY

A Spendthrift Daughter, Every Wish Gratified,
Is Brought to an Astounding and Dramatic Realization of Her Father's Precarious Position Through Her Extravagance—A Pretty Love Story Is Told—
Ruth Roland Plays Leading Feminine
Role in the Truart Production, "Dollar
Down."

### THE CAST

Ruth CraigRuth Roland
Alec Craig Henry B. Walthall
Mrs. Craig
Grant ElliottEarl Schenck
Mrs. Meadows
Gene Meadows Roscoe Karns
Betty MeadowsJane Mercer
Howard SteeleLloyd Whitlock
NorrisOtis Harlan
Tilton Edward Borman

Directed by Tod Browning

### SYNOPSIS

Alec Craig (Menry B. Walthall) has a responsible position in a large manufacturing plant which pays him a fair salary. His wife (Maym Kelso) and daughter Ruth (Ruth Roland) are living beyond their means and to get the luxuries they crave, have become the prey of installment sharks. Craig has an inkling of what is going on in his household. They repeatedly ask him for more money to meet the installments, harassing him to such an extent that he is continually drawing ahead on his salary.

Craig's widowed sister, Mrs. Meadows (Claire McDowell) and her son Gene (Roscoe Karns) and little daughter Betty (Jane Mercer) abhor buying things on the installment plan and call their relatives the "Dollar Downs". They have as a boarder Grant Elliott (Earl Schenck) an aviator working on an invention for aeroplanes. He loves Ruth Craig and is waiting for the day when his invention will be a success and marry Ruth.

At the manufacturing plant where Craig is employed, plans are under way to purchase property for a larger factory. A clique of sharp realtors get wind of this and try to discover



that it has been pawned. Craig arrives and tells Ruth what has occurred at the office. Hearing how she had been tricked by Steele she determines to nullify his option with a daring

plan.

She calls Steele up on the phone and makes an appointment to meet him at the aviation field where Elliott's plane, with his new invention is ready for a trial flight. Steele arrives at the field and is invited into the plane by Ruth who is seated at the controls. The moment he enters, the plane is started and they soar from the earth.

Twelve o'clock drawing near Steele worried, asks Ruth to

Cat

They lards and

# RIFILM DRATION

FFMAN, GEN. M'G'R.

TRUART **PRODUCTION** IS THE PERFECT SETTING

TRUART

NEW YORK CITY

RATION, 1540 BROADWAY, NEW YORK CITY

# ES ELMESHED IN A NET OF DEET, SASTER SHE NEARLY PAYS THE PENALTY; STORY REPLETE WITH THRILLS AND HUMOR



### Catch Lines 'DOLLAR DOWN"

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asks Ruth to ll remain aloft ed. Realizing

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with a daring

n appointment

They longed for luxuries angulfed in the

### SHORTS FOR YOUR PROGRAM AND PAPER

Ruth Roland, who appears in the leading role in the Truart Production "Dollar Down," has the largest collection of one in the motion picture industry.

It is predicted that Jane Mercer, who plays the child lead in the Truart Production, "Dollar Down," has one of the brightest of careers before her.

mobile manufacturer, secured a specially built car for important scenes in the Truart Prospecial type and body is called "Minerva."

Hundreds of Los Angeles school children took part in a mammoth dress parade for one of the scenes in the Truart Production, "Dollar Down."

An extravagantly furnished modiste shop is one of the unusual sets which appear in the Truart Production, "Dollar Down."

Ruth Roland, who plays one of the leading roles in the Truart Production, "Dollar Down," is an honorary member of the Girl Scouts and often entertains the younger generation

### WHO'S WHO IN THE TRUART PRODUCTION, "DOLLAR DOWN"

RUTH ROLAND-Born in San Francisco, her mother being a famous prima donna known as the "California Nightingale," and her father a theatrical manager. Played child parts in legitimate and vaudeville stage. Moved to Los Angeles at the age of eight after white ivory elephants of any her mother's death and attended a grammar and high school. At the age of 14 joined a stock company and later got her first part in pictures in the Western Kalem company. Rose rapidly to stardom in many serials. Miss Roland is five feet four inches in height, has violet blue eyes and auburn hair.

Cliff Durant, famous auto- HENRY B. WALTHALL Born in Shelby County. Alabama, and after a school and college education entered the theatrical profession via several stock companies. Was engaged by D. W. Griffith for one of the duction, "Dollar Down." The most important parts in "The Birth of a Nation," and from that time became one of the leading actors of the screen.

> CLAIRE McDOWELL - Was born in Montreal, Canada. Comes from a theatrical family which dates back eight generations, her father and mother both being prominent on the legitimate stage. Played small parts in Charles Frohman's companies after leaving art school. Married Charles Hill Mailes and retired from the stage and raised two boys. Returned to the picture industry and has played many important roles, usually depicting the part of the mother.

> ROSCOE KARNS—Was born in San Francisco, and after his school career was lured to the legitimate stage, joining the Morosco Stock Company in Los Angeles. His picture experiences cover a period of five

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marry Ruth.

At the manufacturing plant where Craig is employed, plans are under way to purchase property for a larger factory. A clique of sharp realtors get wind of this and try to discover where the contemplated site is. The operators, Norris (Otis Harlan) and Tilton (Edward Borman) have commissioned Howard Steele (Lloyd Whitlock) a society parasite, to discover the plans of the General Corporation. With the advance information thus gleaned they intend getting an option on the property.

Craig is promoted to General Manager of the General Corporation. His family immediately spend the added increment, on the installment plan, for clothes, and furnishings, nearly driving Craig frantic. He fears his firm learning of his extra-

vagant living, is liable to discharge him.

Mrs. Craig and Ruth while dining in a fashionable restaurant, meet Steele. He knowing that Ruth's father is now general manager of the company, lays plans to learn the whereabouts

of the new factory site.

Ruth and her mother on a visit to the Meadows are twitted about their installment habits and warned of the danger of getting into their clutches. During the conversation Ruth slips out of the house and visits Elliott in his work shop. He tells her that his invention is about completed and if successful, they will marry

During a thrift drive participated in by all the school children, Ruth, an enthusiastic aviatrix, sails over the city in a plane guided by Grant, distributing pamphlets to the

little marchers.

Bitten by the social bee, Mrs. Craig and her daughter pre-pare for a "ritzy" reception. The very day of the affair Ruth staves off an installment collector by pawning a diamond ring she bought on the installment plan, little realizing that she is committing a felony in disposing of property not her own.

Among the guests are the most prominent residents of the city including Steele. Craig is miserable in the thought of the debts that are being piled on his household by his wife and daughter. During the evening Elliott is jealous of the

attentions Steele shows Ruth. Steele has promised the real estate sharks that before the evening was over he would glean the information as to the whereabout of the factory site. Between dances in a secluded spot in the garden Steele elicits from the unsuspecting Ruth the contemplated site which she had learned from her father. Steele excuses himself and telephones his information to the waiting partners who immediately get an option on the property.

After the last guest has departed Mrs. Craig is upraided by her husband for her extravagance which she bitterly resents. Ruth alone with her father tells him of the incident of the pawned ring and that the money must be raised for the following day to appease the installment shark who has threatened her with arrest. Craig heartbroken at the turn of events promises to get an advance on his salary.

The following day the officers of the company learn of the option and their suspicion is centered on Craig. During their discussion Craig enters to ask for his advance and is accused of giving the information whereby the option was obtained. He denies knowledege of it, but is discharged.

In the interim the collector calls for the ring and learns



SCENE CUT NO. 1

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and they soar from the earth.

Twelve o'clock drawing near Steele worried, asks Ruth to bring him to earth. Ruth tells him that he will remain aloft until the noon hour, when the option has expired. Realizing he has been tricked, Steele tries to gain control of the machine. They fight desperately in midair, the plane plunging towards earth at a terrific speed. Ruth grabs a wrench, knocks Steele unconscious and rights the plane. In a few moments she is again back on the field, and the option has expired.

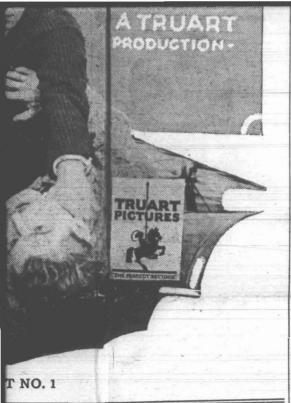
Hurrying home Ruth is confronted by the installment col-lectors and a policeman. The father is crushed by the plight of his daughter coupled with his own troubles. Mrs. Meadow and her son who are present intervene, promising to pay the yand the money on the ring if a return promise is made that in the future the mother and daughter will never again get into the clutches of the installment sharks, and live only according

Both Ruth and her mother make this promise and the debt is paid. Craig's employers hear of the turn of events and countermand their discharge order. Grant tells Ruth that her flight in his machine has proved his invention a success and that their future is assured.



SCENE CUT NO. 2

PRINTED IN U. S. OF AMERICA



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### Catch Lines 'DOLLAR DOWN"

They built a house of cards and it toppled.

They longed for luxuries aid were engulfed in the dicksands of debt.

Should parents indulge their children and live bend their means?

She plunged into debt scenes were photographed. and ruined her father.

Driven to desperation, Rith Craig atones for her exravagance.

"si larks."

honor.

means.

art Production "Dollar Down," has the largest collection of white ivory elephants of any one in the motion picture industry.

It is predicted that Jane Mercer, who plays the child lead in the Truart Production, "Dollar Down," has one of the brightest of careers before her.

Cliff Durant, famous autoa specially built car for important scenes in the Truart Production, "Dollar Down." The special type and body is called "Minerva."

Hundreds of Los Angeles school children took part in a mammoth dress parade for one of the scenes in the Truart Production, "Dollar Down."

An extravagantly furnished modiste shop is one of the unusual sets which appear in the Truart Production, "Dollar Down."

Ruth Roland, who plays one of the leading roles in the Truart Production, "Dollar Down," is an honorary member of the Girl Scouts and often entertains the younger generation in her luxurious Hollywood home.

In one of the thrilling airplane scenes in the Truart Production, "Dollar Down," Ruth Roland and Lloyd Whitlock had to make more than twenty-five flights before the



gef. Played child parts in legitimate and vaudeville stage. Moved to Los Angeles at the age of eight after her mother's death and attended a grammar and high school. At the age of 14 joined a stock company and later got her first part in pictures in the Western Kalem company. Rose rapidly to stardom in many serials. Miss Roland is five feet four inches in height, has violet blue eyes and auburn hair.

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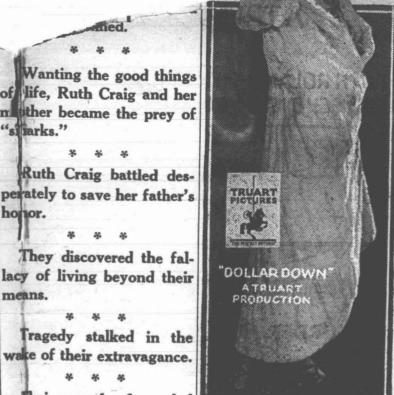
> ROSCOE KARNS—Was born in San Francisco, and after his school career was lured to the legitimate stage, joining the Morosco Stock Company in Los Angeles. His picture experiences cover a period of five years. Mr. Karns is five feet seven inches tall and has dark brown hair and brown eyes.

> EARL SCHENCK—Was born in Columbus, Ohio, and received his education at Ohio State University. During college he held an enviable track record and was one of the best all-round athletes. First appeared on the legitimate stage in stock in Columbus and later went into vaudeville. Appeared in pictures for all film companies, his principal roles being with Nazimova's "Salome" and the role of "Blais" in "Ashes of Vengeance" with Norma Talmadge. Mr. Schenck is five feet ten inches tall and has dark brown hair and blue

> MAYM KELSO-Was born and educated in Dayton, Ohio. Her experience on the legitimate stage covers comic opera, farce comedy and musical comedy. For ten years she has been before the camera, usually portraying roles of society matrons or doing light comedy. Miss Kelso is five feet seven inches in height, has red blonde hair and dark blue eyes.

> LLOYD WHITLOCK-Was born in Springfield, Mo. His picture experience covers a period of ten years, during which time he has been in many notable productions. The parts of outstanding importance which he played were in "The Triflers," "Unmarried Wives" and "Who Cares?" Mr. Whitlock is six feet ne and a half inches in height.

> OTIS HARLAN-Was born in Zanesville, Ohio, and received his education at Kenyon College, Cambier, O. After leaving college became a member of Chas. Hoyt's "A Black Sheet" company. Entered pictures in plays adapted from the various Hoyt comedies.



wake of their extravagance.

Their urge for finery led to the brink of disaster.

SCENE CUT NO. 3

# "DOLLAR DOWN" IS A REAL

### PREPARED REVIEWS

Use the Following Reviews in Your Local Newspapers

### "DOLLAR DOWN" AT THE \_\_THEATRE IS ABSORBING DRAMA

We were more than interested in the Truart production, "Dollar Down," which was shown for the first time yesterday at the ..... Theatre. It held our interest last reel. There is never a draggy moment in the entire picture and at times it becomes so absorbing that one unconsciously lives the moments with the players.

The picture plan -apr first feature picture the wellknown screen star, Ruth Roland, who plays the feminine lead. Known for her thrilling adventures in many serials, Miss Roland again gives her admirers many gasps in her battle in an airplane, which nearly crashes to earth in the fight that ensues.

"Dollar Down" tells the story of a moderately well-todo family who, living beyond their means, become the prey of installment sharks. The mother and daughter, the latter portrayed by Miss Roland, with society aspirations, are brought to a sharp realization of their extravagance when the father is almost ruined by an inadvertent exposure of a factory site that is divulged by the daughter. How she saves her father from disgrace and herself from the long arm of the law forms the dramatic thrills of the feature.

The picture was directed by Tod Browning, and has in the cast besides Miss Roland, Henry B. Walthall, Earl Schenck, Maym Kelso, Lloyd Whitlock, Claire McDowell, Otis Harlan, Roscoe Karns and Jane Mer-

# A TIMELY THEME IN

"Dollar Down," a Truart Production, was the feature and dramatic interest is "Dolpicture shown at the..... Theatre for the first time yesterday with a cast including Ruth Roland, Henry B. Walfrom the very beginning to the thall, Lloyd Whitlock, Otis Harlan, Earl Schenck, Claire McDowell, Maym Kelso and Roscoe Karns.

> Again the audience had the pleasure of seeing one of their to Rolan

bring back to the screen in her stead of the serials she became ture production. famous in. Miss Roland gave a more than satisfactory performance and showed conclusively that she is an actress of no mean ability.

The story tells of a family consisting of a father, mother and daughter who, to keep up with their neighbors, buy many things way beyond their means via the installment route until the day comes when they become inundated by the demands of the collectors. daughter inadvertently gives away the plans of the corporation her father is the general manager of, and he is discharged from his position. To rehabilitate him in the eyes of his employers, the daughter takes the slick young society parasite up in an airplane and keeps him there until a certain option has expired. During the ride there is a terrific fight in midair that kept the audience on their toes.

The picture is dramatic from the very start to the finish and keeps one's interest. The theme is a timely one and develops an absorbing story. Under the direction of Tod Browning the picture and continuity ran without a flaw.

"Dollar Down" will be at the ...... Theatre until

# AN INTERESTING

A picture of unusual merit lar Down," a Truart Production, which was shown for the first time in this city at the ...... Theatre, starting yesterday. It introduces as one of the leading players the well-known and fascinating Ruth Roland, who has endeared herself to the motion picture fan in well rememthe screen, Ruth bered serials. This is her first

The theme of "Dollar Down" is one that has a peculiar interest to a large majority of people and takes a slice out of life that makes the spectator sit up and take notice. The drama is intense and holds one enthralled from the very start. It tells of a middle class family who are living far beyond their means, and to gain the luxuries they covet, the mother and daughter become enmeshed in a series of debts that are slowly dragging the family down to the depths. How they are both brought to a dramatic realization of their plight is one of the many of the striking highlights of this picture.

Miss Roland as the spendthrift daughter gives a smooth and dramatic performance and is ably assisted by Henry B. Walthall as the father. Others in the cast who play their parts well are Earl Schenck, Lloyd Whitlock, Maym Kelso, Claire McDowell, Otis Harlan and Roscoe Karns. The picture was directed by Tod Browning and adapted for the screen by Fred Stowers.

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"Dollar Down," a Truat an air Production, is the feature a- screen traction at the ..... Theatre. This unusual comery drama tells the story of a molerately well-to-do family living far beyond their means, and how through a chain of thril- fascin ing events the family is brought to a realization of thir extravagant habits.

There are many tense situations scattered throughout te length of the picture, with one of the most thrilling fights in



**RUTH ROLAND** SCENE CUT NO. 5





# EAL BOX OFFICE ATTRACTION



# MC PHOTOPLAY

usual comedy ory of a modfamily living means, and hain of thrillfamily is zation of their

y tense situahroughout the ture, with o'e lling fights in



JT NO. 5

a Truart an airplane ever shown on the screen.

> Another pretty scene is a huge parade in which thousands of school children were used to depict a thrift cam-

The picture introduces the fascinating Ruth Roland in a new role, which she portrays in a very creditable manner. As Ruth Craig, she gives a colorful characterization of a spendthrift daughter, who has her every whim gratified by her doting parents until she is brought to the dramatic realization of her father's precarious position and the price she on the Pacific Coast. will be compelled to pay unless heroic measures are taken to safeguard her father's reputation. A pretty love story runs throughout this absorbing picture play, and it is replete with thrills and humor.

"Dollar Down" was directed by Tod Browning and adapted for the screen by Fred Stowers. The cast includes Henry B. Walthall, Maym Kelso, Earl Schenck, Lloyd Whitlock, Claire McDowell, Roscoe Karns, Jane Mercer and Otis ADVANCE STORIES

Thousands of school children which starts a ..... days' run at the .....

Theatre beginning ...........
Ruth Roland and Earl Schenck, who play the leading roles in this production, made a flight in an airplane to distribute circulars to the school children, as part of the picture. For the help they gave the director, Tod Browning, for this particular scene, Miss Roland suggested that she donate several silver cups to the various schools or Los Angulas for the winners in various oratorical and athletic contests.

The rest of the cast in "Dollar Down" includes Henry B. Walthall, Maym Kelso, Lloyd Whitlock, Claire McDowell, Roscoe Karns, Otis Harlan and Jane Mercer.

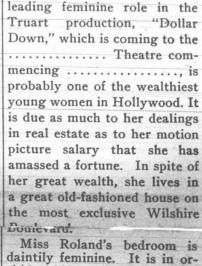
# IN "DOLLAR DOWN"

FAVORITES TOGETHER A WEALTHY

Two screen favorites are givmencing .....

They are Ruth Roland and Henry B. Walthall. For many years Miss Roland was known for her daredevil exploits and dramatic ability on the screen, and has endeared herself to a legion of motion picture fans. Henry B. Walthall has appeared in some of the greatest of the cinema productions and is considered one of the best actors of the silent drama.

"Daller Down" was directed, by Tod Browning and has in the cast beside Miss Roland and Mr. Walthall, Maym Kelso, Earl Schenck, Lloyd Whit-lock, Claire McDowell, Roscoe Karns, Otis Harlan, Jane Mercer and Edward Borman.



Ruth Roland, who plays the

chid and blue. The furniture is ivory, and all the furniture in the room as well as the walls and ceiling are beautifully hand painted by a famous artist.

In the cast of "Dollar Down" with Miss Roland are Henry B. Walthall, Maym Kelso, Earl Schenck, Lloyd Whitlock, Claire McDowell, Roscoe Karns, Otis Harlan, Jane Mercer and Edward Norman.



Ruth Roland, who plays the leading feminine role in the Truart Production, "Dollar Down," which will be the feature attraction at the ...... Theatre commencing ..... considered one of the shrewdest real estate operators

Her latest real estate venture is the building of an apart-ment hotel in the exclusive Wilshire district of Los Angeles at a cost in excess of one and a half million dollars.

Architects for the building say the structure will be one of the most complete on the Pacific Coast. The architecture will be Spanish Renaissance, featuring brick and terra cotta for exterior facings. The building will contain three hundred rooms, divided into single, double and four-room units.



### FIGHT IN MID-AIR

A fist fight in a racing airplane—a race to save a father's reputation-an impending jail sentence to an innocent girl-a plunge downward into eternity -these are a few of the thrills which occur in the Truart Production, "Dollar Down," which will be seen for the first time in this city at the ...... Theatre beginning .....

Ruth Roland, famed for her dare-devil exploits, plays the leading feminine role in this production in a cast including such well-known screen players as Henry B. Walthall, Earl Schenck, Claire McDowell, Lloyd Whitlock, Maym Kelso, Roscoe Karns, Otis Harlan and Jane Mercer.







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"Dollar Down" will be at the ..... Theatre un-

of the most thrilling fights in

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Harlan.



**RUTH ROLAND** SCENE CUT NO. 5





DIRECTED BY TOD BROWNING A TRUART PRODUCTION

with a cast including:

RUTH ROLAND-HENRY B.WALTHALL-CLAIRE M.DOWELL EARL SCHENCK-MAYM KELSO-LLOYD WHITLOCK-OTIS HARLAN~

AD CUT NO. 2



DIRECTED BY TOD BROWNING A TRUART PRODUCTION

with a cast including

RUTH ROLAND-HENRY B.WALTHALL-CLAIRE MODOWELL EARL SCHENK-MAYM KELSO-LLYOD WHITLOCK-OTIS HARLAN

AD CUT NO. 3



ATRUAKI ...

with a cast including RUTH ROLAND-HENRY B. WALTHALL-1 EARL SCHENCK-MAYM KELSO-LLOYD WHI

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SCENE CUT NO. 6

A fist fight in a racing airplane—a race to save a father's reputation-an impending jail sentence to an innocent girl-a plunge downward into eternity these are a few of the thrills which occur in the Truart Production, "Dollar Down," which will be seen for the first time in this city at the ..... Theatre beginning .....

Ruth Roland, famed for her dare-devil exploits, plays the leading feminine role in this production in a cast including such well-known screen players as Henry B. Walthall, Earl Schenck, Claire McDowell, Lloyd Whitlock, Maym Kelso, Roscoe Karns, Otis Harlan and Jane-Mercer.



CLAIRE MODOWELL LOCK-OTIS HARLAN

a

NO. 1

EXCHIANGE

TS BY NUMBER FROM

CUT



AD CUT NO. 4

THIS GROUP OF AD CUTS WAS MADE TO ACQUAINT YOUR PUBLIC THAT "DOLLAR DOWN" IS TO BE SHOWN AT YOUR THEATRE.

USE AS MANY OF THEM AS POSSIBLE. IET WILL BRING **PATRONS TO** YOUR THEATRE.



AD CUT NO. 5





WEIGHED DOWN BY DEBT AND

MENACED BY SHARKS, THEY

DIRECTED BY TOD BROWNING A TRUART PRODUCTION

WITH A CAST INCLUDING

RUTH ROLAND-HENRY B. WALTHALL -CLAIRE MCDOWELL EARL SCHENCK-MAYM KELSO-LLOYD WHITLOCK-OTIS HARLAN

AD CUT NO. 7

741

# "Dollar Down" Spells Manual Your Box Office Advantage Office Advantage Office Advantage Office Advantage Office Of

Patr





THE PERFECT SETTING



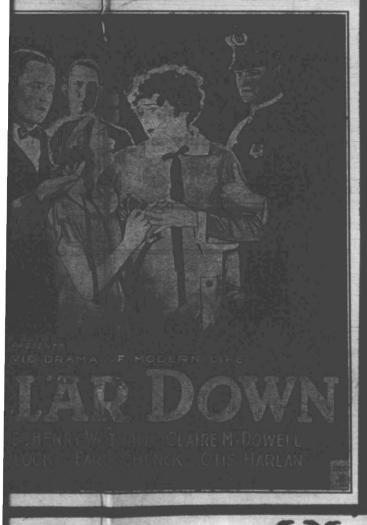
DOLLARI

RUTH ROLAND HENRY WAITHALL C LOYD WHITLOCK EARL SCHENCE

SIX SHEET

A Vivid Drama of Model

Ils Many Dollars In
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ageously To Bring Your
Patrons To Your Theatre



TRUART

THE PERFECT SETTING

SIX SHEET

Super Design Lines Lines

TRUART PICTURES



THE PERFECT SETTING



TRUART PAESENTS

# DOLLAR

RUTH ROLAND HENRY WAITHA LLOYD WHITLOCK EARL SCI

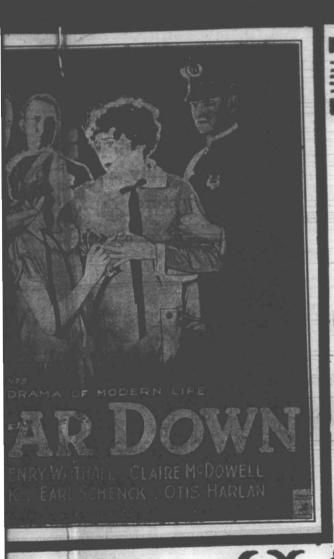
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RUTH R. AND CLAIRE IDOVE

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TRUART



THE DEDEECT SETTING"

X SHEET

Drama of Modern Life

RUTH R AND HENRY WALTHALL CLAIRE DOWELL LLOYD WHITLOCK EARL SHENCK OTIS HARLAN

RUTH ROLAND HENS SAGMAND STANDS HARLAN

ONE SHEET (B)

HREISHEET

EDITED BY A. L. SELIG

# EXPLOITATION SWELLS YOU

### **EXPLOITATION POSSIBILITIES**

### "DOLLAR DOWN"

Hire an airplane if there is a flying field in or near your city, and have the aviator do some startling stunts in the air. Have a sign painted big enough with the words "DOLLAR DOWN" which can be seen when the aviator is flying low. Have pamphlets distributed from the plane by some local celebrity telling of the picture and where playing.

\* \* \* \* \*

Dress up a motor truck or any other vehicle with large cut-out dollar signs (\$), with a streamer announcing that "Dollar Down" is playing at your theatre.

Insert an ad in your theatrical column offering

been in the aviation corps either in the United States or abroad.

\* \* \* \* \*

Run a teaser ad campaign in your local newspapers. Start off with two or three lines on every page with just a few dollar signs (\$\$\$\$). Then follow this with just the words "ARE YOU A DOLLAR DOWN-ER?" keeping this up until the insertion of your first ad telling of the run of the picture.

Get in touch with your bank and have a display in their window telling what can be done with a "Dollar Down" a week and what it will amount to at the end of the year.

# "DOLLAR DOWN" A TRUART PRODUCTION TRUART PICTURES TRUART PRODUCTION

SCENE CUT NO. 7

### "DOLLAR DOWN"

**ART LITHOS** 

One sheet—2 styles
Three sheets—1 style
Six sheets—1 style

SCENE CUTS

One 3-column Four 2-column

Four 1-column

AD CUTS

Three 1-column
Four 2-column
One 3-column

SLIDES

Two styles, hand colored

LOBBY DISPLAYS

11x14, 8 to set

22x28, 2 to set 14x36 Insert Card

STILLS

8x10 black and white photographs, 10 to set

PRESS SHEET

Four pages, newspaper size, containing publicity stories, exploitation helps, ad and scene cuts, synopsis of story, etc.

MUSIC CUE

ADVERTISING AND PURLICITY CHTS AT

### YOUR NEAREST EXCHANGE



SCENE CUT NO. 8

"Dollar Down" is a picture that lends itself to the fullest exploitation. It has every element that goes for high-class entertainment, and is a quality audience picture.

# Slides





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RUTH HENRY CLAIRE EARL S MAYM LLOYD OTIS H

# OUR BOX OFFICE COFFERS

### FOR YOUR MAILING LIST

Dear Sir (Madam):

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"Dollar Down," a Truart Production, will be the feature attraction at the ...... Theatre, beginning ..... for a ..... days' run. This dramatic photoplay has a theme that is of peculiar interest to every man, woman and child and is packed with thrills and humor. In the cast are such well-known screen players as Ruth Roland, Henry B. Walthall, Earl Schenck, Maym Kelso, Otis Harlan, Claire McDowell, Lloyd Whitlock, Otis Harlan and Jane Mercer.

We are sure that in seeing "Dollar Down" you will enjoy a picture of exceptional entertainment merit.

Sincerely yours,

..... (theatre)

Manager.

### **HOW TO DRESS YOUR LOBBY** WHEN PLAYING "DOLLAR DOWN"

Cut out large \$ signs and string them about your lobby in every conceivable position-hang them from your marquee—have them painted in all different colors so that they will be bound to attract the eye of the passer-by.

Get toy airplanes and have them strung about your lobby-have a cut-out of Ruth Roland, Lloyd Whitlock and Earl Schenck in the seats of the plane.



DIRECTED BY TOD BROWNING

ATRUART PRODUCTION

with a cast uncluding

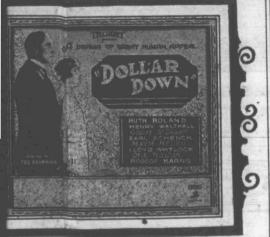
**RUTH ROLAND** HENRY B.WALTHALL CLAIRE MODOWELL **EARL SCHENCK** MAYM KELSO LLOYD WHITLOCK

OTIS HARLAN And bsorbing Drama-



AD CUT NO. 8

LET YOUR **PATRONS** KNOW ABOUT 'DOLLAR DOWN" BY USING THESE COLORED **SLIDES** 



worth as business builders Trailers on "DOLLAR DOWN" can be obtained

### NATIONAL SCREEN SERVICE

130 West 46th Street, New York City

845 South Wabash Ave., Chicago

917 South Olive Street, Los Angeles

USE HINTS **EXPLOITA-**TION AND LOBBY DIS-PLAYS AS THIS ON PAGE.

Use the cut-out of the 3-sheet showing battle in mid-air in the airplane.

A week before showing "Dollar Down" have cards printed with the following wording: "HAVE YOU INDULGED IN A 'DOLLAR DOWN?" and have them distributed to your patrons as they leave the theatre.

Have a local bank fit up a teller's window in the lobby and proclaim that they will take a "Dollar Down" as the first deposit for a savings account.



SCENE CUT NO. 9

a "Dollar Down" a week and what it will amount to at the end of the year.



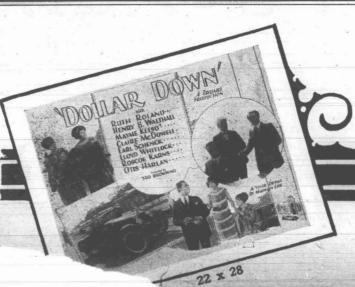
SCENE CUT NO. 8

every element that goes for high-class entertainment, and is a quality audience picture. CLAIREM EARL SCI MAYM H LLOYD W OTIS HA Unchb



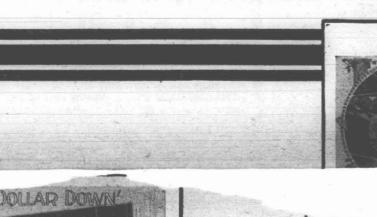






SCENE CUT NO. 7

"DOLLAR DOWN"
A TRUART PRODUCTION



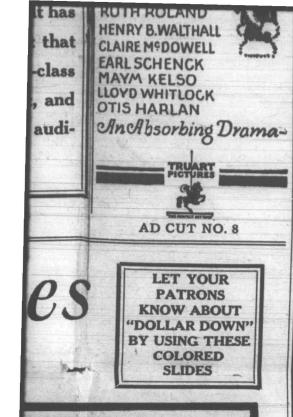












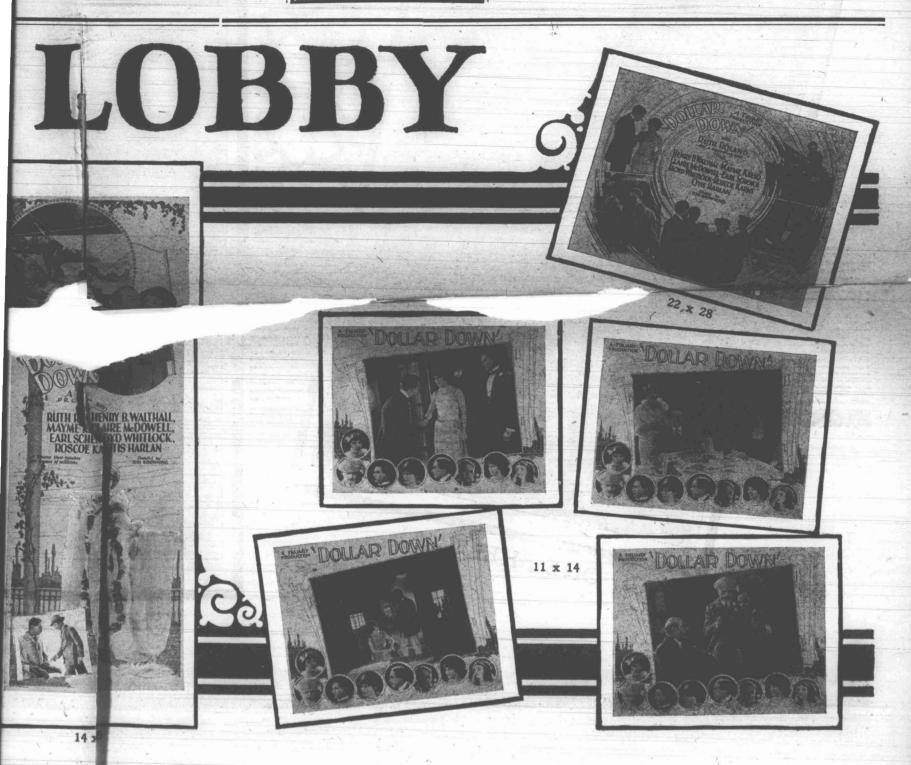
USE THE
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EXPLOITATION AND
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SUGGESTED
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PAGE.

90

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SCENE CUT NO. 9



# This document is from the Library of Congress "Motion Picture Copyright Descriptions Collection, 1912-1977"

### Collections Summary:

The Motion Picture Copyright Descriptions Collection, Class L and Class M, consists of forms, abstracts, plot summaries, dialogue and continuity scripts, press kits, publicity and other material, submitted for the purpose of enabling descriptive cataloging for motion picture photoplays registered with the United States Copyright Office under Class L and Class M from 1912-1977.

### Class L Finding Aid:

https://hdl.loc.gov/loc.mbrsmi/eadmbrsmi.mi020004

Class M Finding Aid:

https://hdl.loc.gov/loc.mbrsmi/eadmbrsmi.mi021002



National Audio-Visual Conservation Center
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